



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

March 7, 2018

Carl Bullock
Black Hills Ammunition, Inc.
PO Box 3090
Rapid City, SD 57709

Re: **RFQ # 1030668, Ammunition for the MNPD Training Academy**

Dear Mr. Bullock:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # 1030668 for Ammunition for the MNPD Training Academy. This letter hereby notifies you of Metro's intent to award to Black Hills Ammunition, Inc., contingent upon successful contract negotiations.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Brad Wall by email at brad.wall@nashville.gov Monday through Friday between 8:30am and 3:30pm.

If the Procurement Nondiscrimination Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification. Should you have any questions concerning this requirement, please contact Jerval Watson, BAO Representative, at (615) 862-5461 or at jerval.watson@nashville.gov.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File
Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Enter Solicitation Title & Number Below						
Ammunition for the MNPB Training Academy; RFQ# 1030668	Min. SBE/SDV Participation	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	0.0%	4.00%	96.00%	\$199,440	\$207,418	\$199,440
Offeror's Name	Bids	SBE	Participation Incentive Threshold	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
Black Hills Ammunition, Inc.	\$199,440.00	\$0	\$0	\$0	\$199,440	Awarded
KIESLER POLICE SUPPLY	\$219,549.60	\$0	\$0	\$0	\$219,550	Exceeds MACP

BAO SBE Assessment Sheet

BAO Specialist: Jerval Watson
Contract Specialist: Brad Wall
Date: 03/06/2018

Department Name: Police
RFP/ITB Number: 1030668

Project Name: Ammunition for the MNPDT Training Academy

Primary Contractor*	Prime Bid Amount	Total Offered SBE (\$)	SBEs approved?	Total Approved SBE (\$)	SBE (%)	Comments
Black Hills Ammunition	\$199,440.00	\$199,440.00	No	\$ -	0.00%	The primary contractor is not a Metro approved SBE

*For ITBs, only apparent low bidder will be listed.